

# North Cyprus



■ SEATERRA BAY ■ SEATERRA RESERVE ■ SEATERRA MARINA ■ SEATERRA ESENTEPE ■



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# North Cyprus- something for everyone

Standing at the crossroads of three continents Cyprus has a vibrant history, a perfect climate and the warmest welcome in the Mediterranean. It has been a British playground for many years offering the perfect combination of relaxation, water sports and exciting exploration along its beautiful coastline, for Northern Cyprus too, has its share of rich archaeological sites and medieval castles. It enjoys over 300 days of uninterrupted sunshine, clear blue unpolluted seas, the beauty of an unspoiled landscape and uncrowded beaches. It would be hard to find anywhere else that has such a magical combination.



Along the northern coast stretch the pine-clad Kyrenia Mountains sloping gently to the warm and tranquil waters of the Mediterranean.

There are many good restaurants in the area, and picturesque Kyrenia harbour is the place to be in the evening. Famagusta

in the east is famed for its endless sandy beaches and crystal-clear waters.

There is something to be found for everyone here from the nature lover, the keen walker or peace seeker to the families with young children, the romantics or anyone else who just wants to be in an environment where it's all about living and loving life.

The property market in North Cyprus is a dynamic and exciting market and it is quickly becoming one of the fastest growing, best returning markets in the Mediterranean.

Buyers are being attracted by the stunning and quite

simply unrivalled location, and by the wealth and choice of property available to them.

The rise of the property market in North Cyprus is set to continue for many years to come and the wise will invest now before they are priced out of the market..



## SeaTerra Esentepe – Completed & Sold out

SeaTerra proudly began handover of their first completed project this November. Most of the 88 owners travelled over personally to take ownership of their new apartment in the Esentepe complex, so the first few weeks were a hive of activity with local firms arriving en masse to deliver new furniture to the excited home owners. Completed on schedule (the first project of its kind to do so) the complex was sold out before this November's completion date. Next on the finishing block is SeaTerra Marina, gearing up now for its Spring handover and with only 2 apartments remaining it also looks to be sold out before completion.



### Esentepe handover comments

“Here are just a few of the comments from the new homeowners in Esentepe:

John and I would like to thank you all at Seaterra, firstly for the superb place at Esentepe and secondly for the organisation and help from all concerned with the handover. John returned very happy (and tired!) with lots of super photos and stories.”

**John & Mary Wright, England**

“The communication with Margaret and the team was exceptional. Bea was very welcoming and has reassured us that we can rely on her regarding management in the future. We are very pleased with our purchase and look forward to many happy holidays here. We would recommend the company without reservation and thank you all for making OUR dream come true!”

**Mel & Sue, Hants, England**

## SeaTerra Marina - The Project.

SeaTerra Marina is a luxury gated development, consisting of two and three bedroom apartments and penthouses, touching the beautiful Tatlisu fishing boat marina and only 200 meters from a stunning sandy beach.

The complex is a private oasis of 162 unique apartments. All apartments and penthouses are finished to high standards, with large open living rooms and bedrooms, leading out to spacious terraces, overlooking the marina, the sea and the gardens.

SeaTerra Marina boasts exclusive access into a gated complex with security measures, communal areas, large swimming pools, a gymnasium, a mini-market, landscaped gardens, a children's playground and more. It is a 10-15 min. drive to the new 18-hole golf course in Esentepe, which will be opening soon.



Aerial view - Picture taken during construction

## SeaTerra Marina - Pricelist of available units

Number	Type	Bedrooms	Price
B-04	Garden	3	£70,000
C-13	1st Floor	2	£45,000
F-15	1st Floor	2	£48,000



# SeaTerra Bay – The Project

SeaTerra Bay is a luxury gated complex of garden and penthouse apartments, located only 50 meters from the water. Set in a breathtaking location, adjacent to a beautiful conservation area with panoramic sea and mountain views, the apartments are positioned to benefit from the optimum view of the surrounding area.

The uniquely positioned complex houses 152 luxury apartments. All apartments are finished to a high standard, built with top quality materials and attention to detail.

At SeaTerra Bay you can enjoy:

- The unique Bay location, surrounded by water on 2 sides, a truly panoramic sea and mountain view
- 1 & 2 bedroom penthouse apartments with semi covered terrace and large open roof terrace
- 2 & 3 bedroom garden apartments opening out to a large terrace covered with pergola and spacious green garden area
- Walk a mere 50m from your apartment to the beach and clear blue sea
- A beautiful crescent shaped sandy beach
- All white goods are included and are high quality brands
- 3 generously sized swimming pools
- Children's swimming pools and play area
- Gymnasium
- Indoor Sauna & Jacuzzi
- Management & maintenance company on site 24/7
- Only 15 minutes from the new 18-hole golf course
- Landscaped gardens
- Gated security
- Rental service
- Mini market on site



SeaTerra Bay show flat



## SeaTerra Bay – Pricelist of available units

Number	Type	Bedrooms	Price
A2-13	Penthouse	2	£76,000
A2-15	Penthouse	2	£76,000
A3-11	Penthouse	2	£63,000
A3-12	Penthouse	2	£63,000
A3-13	Penthouse	2	£63,000
A3-14	Penthouse	2	£63,000
A4-13	Penthouse	2	£65,000
A4-15	Penthouse	2	£65,000
A6-12	Penthouse	2	£80,000
A6-14	Penthouse	2	£76,000
A6-15	Penthouse	2	£76,000
A7-04	Garden	3	£89,000
A7-05	Garden	3	£89,000
A7-13	Penthouse	2	£86,000
A7-14	Penthouse	2	£86,000
A7-15	Penthouse	2	£86,000
A7-16	Penthouse	2	£86,000

Number	Type	Bedrooms	Price
B1-12	Penthouse	2	£65,000
B2-03	Garden	3	£71,000
B2-04	Garden	3	£71,000
B2-13	Penthouse	2	£76,000
B3-12	Penthouse	2	£64,000
B3-13	Penthouse	2	£64,000
B3-14	Penthouse	2	£64,000
B4-02	Garden	3	£70,000
B4-03	Garden	3	£70,000
B4-04	Garden	3	£70,000
B4-12	Penthouse	2	£72,000
B4-13	Penthouse	2	£72,000
B4-14	Penthouse	2	£72,000
B4-15	Penthouse	2	£65,000
B4-16	Penthouse	2	£65,000
B4-17	Penthouse	2	£65,000



# SeaTerra Reserve – The Project

SeaTerra Reserve is a luxury gated development of garden and penthouse apartments located in a truly exclusive setting. Sitting amongst a mountain side conservation area, With unmatched protected views of the Mediterranean Sea, this complex really does offer you the unspoilt Med. The 200 apartments are spread thoughtfully across the complex, providing privacy and undisturbed views for all. As per usual SeaTerra standards all of the apartments will be finished to a high standard, built with top quality materials and attention to detail.

At SeaTerra Reserve you can enjoy:

- The unique location of the complex. Positioned amongst a government conservation green area, your forest surroundings are protected from any future development.
- The breathtaking views of the mountains, sea and lush vegetation that sweeps above and below the complex
- Sea views from each apartment on the complex
- 1 & 2 bedroom penthouse apartments with semi covered terrace and large open roof terrace
- 2 & 3 bedroom garden apartments opening out on to a large terrace with pergola and spacious green garden area to compliment the natural gardens surrounding.
- 2 outdoor pools and children's pool
- Indoor heated pool
- Sauna & Jacuzzi
- Fully equipped Gym
- Restaurant & bar
- Games suite with pool table and amusements
- Mini Golf
- Management and maintenance company on site
- 10 minutes from a championship level golf course
- Landscaped gardens
- Children's play area
- Gated security
- Mini market
- A choice of 3 different apartment block designs to suit your preference



## SeaTerra Reserve – Pricelist of available units

Number	Type	Bedrooms	Price
A1-02	Garden	2	£47,500
A1-03	Garden	2	£47,500
A1-04	Garden	2	£49,000
A2-01	Garden	2	£49,000
A2-03	Garden	2	£47,500
A2-04	Garden	2	£49,000
A3-01	Garden	2	£49,000
A3-02	Garden	2	£47,500
A3-03	Garden	2	£47,500
A3-04	Garden	2	£49,000
A5-01	Garden	2	£49,000
A5-02	Garden	2	£49,000
A6-01	Garden	2	£49,000
A6-02	Garden	2	£47,500
A6-04	Garden	2	£49,000
B1-02	Garden	2	£49,500
B1-03	Garden	2	£49,500
B1-04	Garden	2	£51,500
B1-12	Penthouse	2	£50,000
B1-14	Penthouse	2	£51,500
B2-01	Garden	2	£51,500
B2-02	Garden	2	£49,500
B2-03	Garden	2	£49,500
B2-04	Garden	2	£51,500
B2-11	Penthouse	2	£51,500
B2-12	Penthouse	2	£50,000
B2-13	Penthouse	2	£50,000
B2-14	Penthouse	2	£51,500
B3-01	Garden	2	£51,500
B3-02	Garden	2	£49,500
B3-03	Garden	2	£49,500

Number	Type	Bedrooms	Price
B3-04	Garden	2	£51,500
B3-11	Penthouse	2	£51,500
B3-12	Penthouse	2	£50,000
B3-13	Penthouse	2	£50,000
B3-14	Penthouse	2	£51,500
B4-01	Garden	2	£51,500
B4-02	Garden	2	£49,500
B4-03	Garden	2	£49,500
B4-04	Garden	2	£51,500
B4-11	Penthouse	2	£51,500
B4-12	Penthouse	2	£50,000
B4-13	Penthouse	2	£50,000
B4-14	Penthouse	2	£51,500
B5-02	Garden	2	£49,500
B5-03	Garden	2	£49,500
B5-04	Garden	2	£51,500
B5-12	Penthouse	2	£50,000
B5-13	Penthouse	2	£50,000
B6-01	Garden	2	£51,500
B6-02	Garden	2	£49,500
B6-03	Garden	2	£49,500
B6-12	Penthouse	2	£50,000
B6-13	Penthouse	2	£50,000
B7-01	Garden	2	£51,500
B7-02	Garden	2	£49,500
B7-03	Garden	2	£49,500
B7-04	Garden	2	£51,500
B7-11	Penthouse	2	£51,500
B7-12	Penthouse	2	£50,000
B7-13	Penthouse	2	£50,000
B7-14	Penthouse	2	£51,500

## SeaTerra Reserve – Pricelist of available units

Number	Type	Bedrooms	Price
C1-02	Garden	3	£59,500
C1-03	Garden	3	£59,500
C1-13	Penthouse	2	Reserved
C2-02	Garden	3	£59,500
C2-03	Garden	3	£59,500
C2-04	Garden	3	£61,500
C2-12	Penthouse	2	£51,500
C2-13	Penthouse	2	£51,500
C3-01	Garden	3	£61,500
C3-02	Garden	3	£59,500
C3-03	Garden	3	£59,500
C3-04	Garden	3	£61,500
C3-11	Penthouse	2	£53,000
C3-12	Penthouse	2	£51,500
C3-13	Penthouse	2	£51,500
C3-14	Penthouse	2	£53,000
C4-01	Garden	3	£61,500
C4-02	Garden	3	Reserved
C4-11	Penthouse	2	£53,000
C4-12	Penthouse	2	£51,500
C5-01	Garden	3	£61,500
C5-02	Garden	3	£59,500
C5-03	Garden	3	£59,500
C5-04	Garden	3	£61,500
C5-11	Penthouse	2	£53,000
C5-12	Penthouse	2	£51,500
C5-13	Penthouse	2	£51,500
C5-14	Penthouse	2	£53,000
C6-01	Garden	3	£61,500
C6-02	Garden	3	£59,500
C6-03	Garden	3	£59,500
C6-12	Penthouse	2	£51,500

Number	Type	Bedrooms	Price
C6-13	Penthouse	2	£51,500
C6-14	Penthouse	2	Reserved
C7-01	Garden	3	£61,500
C7-02	Garden	3	£59,500
C7-03	Garden	3	£59,500
C7-04	Garden	3	£61,500
C7-11	Penthouse	2	£53,000
C7-12	Penthouse	2	£51,500
C7-13	Penthouse	2	£51,500
C7-14	Penthouse	2	£53,000
C8-01	Garden	3	£61,500
C8-02	Garden	3	£59,500
C8-03	Garden	3	£59,500
C8-04	Garden	3	£61,500
C8-11	Penthouse	2	£53,000
C8-12	Penthouse	2	£51,500
C8-13	Penthouse	2	£51,500
C8-14	Penthouse	2	£53,000
C9-01	Garden	3	£61,500
C9-02	Garden	3	£59,500
C9-03	Garden	3	£59,500
C9-04	Garden	3	£61,500
C9-11	Penthouse	2	£53,000
C9-12	Penthouse	2	£51,500
C9-13	Penthouse	2	£51,500
C10-01	Garden	3	£61,500
C10-02	Garden	3	£59,500
C10-03	Garden	3	£59,500
C10-04	Garden	3	£61,500
C10-11	Penthouse	2	£53,000
C10-12	Penthouse	2	£51,500
C10-13	Penthouse	2	£51,500

## SeaTerra Reserve – Pricelist of available units

Number	Type	Bedrooms	Price
C10-14	Penthouse	2	£53,000
C11-01	Garden	3	£61,500
C11-02	Garden	3	£59,500
C11-03	Garden	3	£61,500
C11-11	Penthouse	2	£53,000
C11-12	Penthouse	2	£51,500
C11-13	Penthouse	2	£51,500
C12-01	Garden	3	£61,500
C12-02	Garden	3	£59,500
C12-03	Garden	3	£59,500
C12-04	Garden	3	£61,500

Number	Type	Bedrooms	Price
C12-11	Penthouse	2	£53,000
C12-12	Penthouse	2	£51,500
C12-13	Penthouse	2	£51,500
C12-14	Penthouse	2	£53,000
C13-01	Garden	3	£61,500
C13-02	Garden	3	£59,500
C13-03	Garden	3	£59,500
C13-12	Penthouse	2	£51,500



SeaTerra Reserve Country Club

# Frequently Asked Questions

## Location

**SeaTerra Reserve** is about 30 minutes drive from Ercan airport, approximately 500m from the sea, 7km from Tatlisu village, with its local shops and restaurants, and 30 minutes drive from Kyrenia

**SeaTerra Bay** is approximately 30 minutes drive from Ercan airport, 5km from tatlisu village and 30 minutes drive from Kyrenia.

**SeaTerra Marina** is about 30 minute's drive from Ercan Airport, 3km from Tatlisu village, with its local shops and restaurants, and 35 minute's drive from . The stunning Tatlisu region is very much an up and coming area, and we anticipate that by the time our owners move in, there will be many more facilities on offer.

**SeaTerra Esentepe** is around 35 minutes drive from Ercan Airport, approximately 400 meters from the sea and 800 meters from the centre of Esentepe village. The village has shops, restaurants, a beautiful town square and is a 20 minute drive from Kyrenia. With the new golf course just 5 minutes away, this is set to become a key area.

## Is it safe to buy in Northern Cyprus?

It is safe to buy in North Cyprus provided the right title deed applies to the property. There are three types of freehold title talked about in North Cyprus.

Pre 1974 Turkish Title. This is OK, but very hard to find now.

TRNC Esdeger (Exchange) Title. This means that the Turkish Cypriot owner has been given this land in exchange for the equivalent piece of land they owned in the South. This type of land is increasingly hard to find, especially .

TRNC TMD Title. This land is also known as gifted land. It was given to Turkish nationals in return for farming the land for a minimum of 15 years or for military service.

The government are keen to recognise both TRNC title deeds under the one heading – TRNC freehold. New title deeds issued for those previously described as Esdeger or TMD are now under this one heading.

Some reports from other areas state that land in the North is unsafe due to the future possibility of it being reclaimed or compensation payable against it. With the implementation of the Property Board and the new Property Law, the guidelines for future claims are much more black and white.

The Property Board was set up at the request of the European Court of Human Rights in order to provide an appropriate channel for any property claims to go through the TRNC as apposed to the European Courts. This bill is known as the Property Law and it states that the government will be responsible for any compensation and as in the Annan plan, any TRNC title land will be safeguarded in terms of the current owners if it has been developed or improved.

The recent verdict at the High Court in London in favour of the Orams, a UK couple owning property in North Cyprus and taken to court by the former Greek Cypriot owner, shows that the UK courts are also now a closed door for legal

claims against property owners in North Cyprus. Previous land claims that had been made to the European Court of Human Rights have been passed on to the TRNC Property Board, which it seems is now the only route future claims can legitimately take..

## Completion dates

The completion date for the Esentepe project is November 2006. The completion date for Marina project the is February 2007. The completion date for the Bay project is December 2007. The completion date for the Reserve project is October 2008.

## Maintenance charges

These are £40, £50 & £60 per apartment, per month (depending on which complex and ). This will cover all maintenance of shared areas, the gardens, swimming pools, fitness centre, security, lighting of shared areas etc. Our management company will also offer a rental service for those owners wishing to rent out their apartments. We can provide more detailed information on this closer to the time.

## Purchase procedure

When you decide on the apartment you like, you initially pay a reservation fee of £1,000. You would then appoint a solicitor (we can give you recommendations) who would deal with the contract. You are able to appoint him/her power of attorney if you are not able to travel across at that time and he can then also apply for the purchase permit from the Interior Ministers office and transfer of title. They will charge approximately £1,000 for this service. The transfer of title takes around 6 -18 months to complete. Your first instalment is due 30 days from the initial reservation

## Payment options

We offer a payment plan, which works as follows...

### **SeaTerra Bay:**

Option 1:

Deposit £ 1,000

40% of **purchase price** minus the deposit within 14 days of signing the Sales Contract.

30% on completion of all tiling

30% on completion

Option 2:

Deposit £ 1,000

40% of **purchase price** minus the deposit within 14 days of signing the Sales Contract.

30% on April 15, 2007

30% on completion

### **SeaTerra Reserve:**

Option 1:

Deposit £ 1,000

20% of purchase price minus the deposit within 14 days of signing the Sales Contract. 20% on completion of foundation work

20% on completion of concrete shell and brickwork

20% on completion of all tiling.

20% on completion

Option 2:

Deposit £ 1,000

20% of purchase price minus the deposit within 14 days of signing the Sales Contract.

20% end April 2007

20% end Aug 2007

20% end Mar 2008

20% on completion

### **Extra purchase charges**

The closing costs are at present 6% stamp duty and 5% VAT. These taxes are based on the valuation, by the Tax Authorities, of the cost of replacing the building; therefore this total is significantly lower than 11% of your purchase price. There is currently available a one off opportunity for foreign investors buying for the 1st time, to reduce the stamp duty to 3%. These taxes are payable several months after key handover. There is also initially a small contract stamp duty to pay; your solicitor will advise you of this cost.

### **Solicitor fees**

If you wish to instruct a local solicitor, and we suggest you do, he/she will charge around £1,000. We can give you a list of recommended solicitors.

### **Furniture and white goods**

We will be offering high quality furniture and white good packages to purchase.

### **Golf courses nearby**

A full 18-hole champion ship level golf course, the first in North Cyprus, is under construction close to the village of Esentepe. The official completion is scheduled for Spring 2007. The course will be about 5 minutes drive from SeaTerra Esentepe, and about 10-15 minute's drive from SeaTerra Marina, SeaTerra Bay and SeaTerra Reserve.

### **Travel to Northern Cyprus**

Cyprus Turkish Airlines, (0207 930 4851) fly regularly from Stansted, Heathrow and Manchester to Ercan. Flights are also available from Glasgow from April to October.

Easyjet fly from Luton to Istanbul <http://www.easyjet.com>

You can also contact, Turkish Airlines (0207 766 9300) and Atlasjet (+90 212 44 40 387) email <http://www.atlasjet.com/en/default.asp>.

Cyprus Paradise (020 8343 8888) <http://www.cyprusparadise.com> and Green Island Holidays (020 7637 7338) <http://www.greenislandholidays.com> both offer flight only deals to the North.

Alternatively, there are both scheduled and charter flights to Larnaca in South Cyprus. Larnaca is about an hour and a half's drive to Kyrenia.

## Customers' Testimonials

Here are some of the comments made by our customers so far.

If you have specific questions for any of these customers, please let us know and we will pass your email on.

**“Our first visit to the Sea Terra Marina complex was a little daunting as we have never purchased off plan before let alone in another country, but we were soon reassured by Jan on most of our queries.** When the first photos of the progression of the building went on the internet we felt a little more certain that we were doing the right thing, again Jan is there via Email and telephone to reassure and answer any queries we have. Now on a recent visit to the complex 14th Nov 05, we were amazed at the progress of both SeaTerra Marina and SeaTerra Esentepe sites, the buildings seem to have shot up in such a short amount of time, **the cleanliness of the site together with tidiness of the way the builders were working were pretty impressive...**on this update we are more than satisfied with all round progress and cannot wait for our next visit in March 2006. Thanks again Jan for all of your help and support, a true professional in your work post, not forgetting Margaret another professional member of the team who always answers promptly in your absence, another great comfort.”

**Bill & Anita Ellis, England**

“First of all, we found the website quite by accident. But it immediately proved to be colourful, pictorial, well-designed, and easy to navigate. It also gave us a really good idea of how things might look....So we came ready to be disappointed. We weren't. Besides being possibly the most architecturally pleasing of the many developments we saw, the reality of this location quickly became apparent on the ground. **If you have seen even some of what else Cyprus has to offer, you are in for a surprise: Quite simply, this feels like a different place....** There is a genuine magic here that can only be appreciated first-hand. From our dealings with SeaTerra to date, we can only say that as future residents, we fully appreciate their intention to retain that spirit through sympathetic, minimal, development. Let's hope this particular dream will truly be realized: If so, this must surely be the true mark of their success... But during the visit, perhaps equal to the place, were the people themselves... From the first moment of contact, Jan and her colleagues created a very special impression. And this has absolutely nothing to do with either professionalism, polished performance or pep-talk: Enthusiasm is not enough. Quite simply, it was just by being genuine... **(And in a way, what better complement to a development in such a lovely setting, than the most down-to-earth team you could ever wish to meet?)** From day one, we have always found them to be nothing less than friendly, helpful and efficient. **Such was the level of our confidence in what we found, that when the Bay development came up,** we had no hesitation in taking an option to make a second purchase. Our experience at the hands of the SeaTerra team has gone a long way to smoothing the path. If our future in Cyprus is as happy as the experience to date, then life will be happy indeed.”

**Gary Wright & Sheila Hill, England**

“Our experience with SeaTerra so far has been a very positive one. From the initial query stage to the inspection trip we found that the company representatives were extremely helpful and courteous. No query was too small or insignificant to be answered thoroughly. **The inspection trip was not a pushy sales affair but we felt that you were genuinely interested in ensuring that we made the right decision to suit our needs.** Before making the decision to buy in Northern Cyprus we had researched buying property in other countries. However we were looking for a property that combined a number of needs. These are: **1. Low capital investment with the potential of long term high capital growth in an up and coming market 2. The flexibility to rent if desired 3. A complex that had some facilities for families 4. A spacious apartment that could cater for our growing family along with visitors should I decide to spend most of the summer there with the children.** We believe that our apartment will fulfil all of these requirements.”

**Peter & Sandra, Ireland**

“I was very glad that we were able to visit the site and meet you in person before making our decision to purchase a property. We love to look at the updated site photos each month and see the progression, so are grateful of your website. **We always appreciate your quick response to any questions we ask you.**”  
**Angela Ward, England**

“We were looking for a property abroad primarily as an investment when SeaTerra website came to our attention and we were impressed with various aspects of the Marina development particularly the location, apartment specification and price. We did however have some concerns relating to the purchase of property in TRNC with regard to title deeds and asked a number of questions that were bothering us. **We were pleasantly surprised at the honesty and frankness with which Jan responded to our questions and she certainly helped us make up our minds to go ahead with the purchase.** We have since been regularly updated by Jan or Margaret and we have been surprised at the speed of the construction at the Marina, which we have been following by checking out the photographs on the website. Our dealings so far with SeaTerra have been smooth and professional and we have had no reason to regret our decision to buy property in the TRNC.”  
**Gary & Ann Rosson, England**

“**I had been to Spain a couple of times looking to buy a property** but had not been able to find anything **that suited my needs.** Everything that I was shown was either far in excess of my budget or unsuitable as a property in itself. These companies were only concerned in obtaining a sale. Then at a local show I came across the SeaTerra stand and had a long discussion with Karen, this then changed all my thoughts and ideas for purchasing abroad. The following week I had a courtesy e mail from Karen of SeaTerra explaining in more detail the companies plans and views. I had already arranged for a holiday to Cyprus and decided to visit the SeaTerra developments. I was shown the SeaTerra Bay development site which had just been released and straight away I knew that this was the site I wanted to buy on. I would have to say that from the moment that I was met by Jan at my hotel up to the current date that whoever I have dealt with has been extremely helpful in all aspects. **I could say also that at no time did Jan ever push for a sale during my visit.** She answered all my questions irrespective of whether it was about the development or the region in great detail. Nothing seemed to be too much trouble for her. I did have some questions when I returned to England at the end of my holiday and Karen resolved all these quickly and very thoroughly for me. Throughout everything has been dealt with in a very professional manner. My only concern now is the wait for it to be completed; I would like to be there now.”  
**Don Jest, England**

”We were delighted with the service you and your company provided. We were very impressed with the documentation, literature and website and we can quite honestly say that **the actual location at SeaTerra Bay exceeded our expectations and was far more beautiful than the pictures.** We would like to thank you once again for your assistance and for your understanding and it has been a pleasure dealing with your company. We look forward to receiving the next update on the project.”  
**Norma & Alastair Sinclair**

“We have been very impressed with our experiences purchasing two flats at the Marina. We were so impressed with the prices being held from when we very first expressed our interest in the project, even though the price had been increased when we finally decided to buy we were able to proceed at the original price! Our visit and site inspection was made an easy and enjoyable experience by Jan. **Everything has been made very easy for us - even down to choosing the tiles for the flats over the internet.** We feel very happy and trusting in the hands of SeaTerra and look forward to moving into the flats in 2007.”  
**Val & Roger Harvey, England**